MEMORANDUM OF UNDERSTANDING

BLACKHAWK TECHNICAL COLLEGE
AND
CARDINAL STRITCH UNIVERSITY

This articulation agreement establishes a cooperative relationship between Cardinal Stritch University (Stritch) and Blackhawk Technical College (BTC), which will assist these schools to better serve the educational needs of adult students. The agreement sets forth policies and procedures by which BTC students may become eligible to enroll in bachelors programs offered through the College of Business & Management (CBM) at Stritch. The transfer policies described herein will be in effect upon date of signature for BTC graduates with completion dates after May 2010. The agreement will be renewed at appropriate intervals, with content changes as deemed appropriate by the parties. Stritch will administer this agreement according to the procedures cited in Part D.

Note: Stritch reserves the right to make policy revisions, which may affect the contents of this agreement due to changes in the curriculum or quality standards at either institution.

The following documents are attached to this memorandum:

Part A: Program-to Program Articulation Parameters for Blackhawk Technical College (BTC):

A.A.S. Business Management	A.A.S. Supervisory Management
A.A.S. Marketing	A.A.S. Accounting
A.A.S. Human Resource Management	A.A.S. Criminal Justice
A.A.S. Legal Administrative Professional	A.A.S. Info System Security Specialist
A.A.S. IT-Network Specialist	A.A.S. IT-Web Analyst-Programmer

Part B. General Education and Liberal Arts Transfer Guide

Part C: Stritch Degree Completion Summary and Tables

Part D: Summary of Articulation Procedures

PART A
PROGRAM-TO-PROGRAM ARTICULATION PARAMETERS

ARTICULATION FROM:

INSTITUTION: Blackhawk Technical College (BTC)

PROGRAM(S): Associate in Applied Science (A.A.S.)

67 cr. A.A.S. Accounting
66 cr. A.A.S. Business Management
66 cr. A.A.S. Criminal Justice
67 cr. A.A.S. Human Resource Management
69 cr. A.A.S. Information System Security Specialist
63 cr. A.A.S. IT-Network Specialist
67 cr. A.A.S. IT-Web Analyst-Programmer
69 cr. A.A.S. Legal Administrative Professional
68 cr. A.A.S. Marketing
66 cr. A.A.S. Supervisory Management

COMPLETION DATE: Degree awarded from 5/10

ACCREDITATION: Higher Learning Commission (HLC)

ARTICULATION TO:

INSTITUTION: Cardinal Stritch University (Stritch)

COLLEGE: College of Business & Management

DEGREE: Bachelor of Science

MAJOR(S): Management (BSM)
Business Administration (BSBA)
Strategic Management of Information Systems (BS-SMIS)
Human Services Management (BS-HSM)
Public Safety Management (BS-PSM)

EFFECTIVE DATE: 5/10 to present

PART B
GENERAL EDUCATION/LIBERAL ARTS TRANSFER GUIDE

Cardinal Stritch University supports the educational philosophy that a student should be exposed to various ideas common to human experience, beyond the specifics of the undergraduate major. The College of Business & Management requires bachelor students to complete 39 credits of Liberal Arts courses. Some of these are included in the major course sequences as follows: MGT 301 Critical Thinking & Writing (3 cr.) and MGT 460 Business Ethics or SMS 459 Legal and Ethical Issues of Management Information Systems (3 cr.), HSM 466 Ethical Issues in Human Services (3 cr.), or PSM 463 Legal & Ethical Issues for Public Safety Organizations (3 cr.).

Written Communications	(W)	One course Writing (Critical Writing, MGT 301)
Oral Communications	(C)	One course in Public Speaking/Speech
Mathematics	(M)	One course College Algebra or above
Natural Science	(I)	One course in Natural Science
Social Science	(S)	Three courses from Economics, Geography, Political Science, Psychology, Sociology
Humanities	(H)	Three courses from Art, Music History or Appreciation, Theater Appreciation, Philosophy, Religion, History, Literature, Foreign Language
Ethics		One course (MGT 460, SMS 459, HSM 466 or PSM 463)

***The remaining credits to total 39 may be in any of the above Liberal Arts areas.

The following guide identifies which CBM Liberal Arts requirements are satisfied by successful completion (grade of "C-" or better) of BTC general education courses included in this articulation agreement. BTC general education courses with grades below "C-" (such as C/D, D+, etc.) and courses identified as "elective" transfer as part of the total credit block agreement, but do **not** satisfy CBM Liberal Arts requirements.

Blackhawk Technical College	Stritch Liberal Arts Requirements
140 Spanish Language/Culture	
140-101 Spanish Language & Culture	3 cr. (H) Humanities
140-102 Spanish Lang & Cult II: Emergency Services Personnel	3 cr. (X) Electives
801 Communication Skills	
801-195 Written Communications	3 cr. (X) Elective
801-196 Oral/Interpersonal Communications	3 cr. (C) Oral Communications (ASB 104)
801-197 Technical Reporting	3 cr. (X) Elective
801-198 Speech	3 cr. (C) Oral Communications (ASB 104)
804 Mathematics	
804-105 General Mathematics	3 cr. (X) Elective*
804-106 Introduction to College Math	3 cr. (X) Elective*
804-110 Elementary Algebra with Applications	3 cr. (X) Elective*
804-115 College Technical Mathematics 1	5 cr. (X) Elective
804-116 College Technical Mathematics 2	4 cr. (X) Mathematics
804-117 Business Mathematics	3 cr. (X) Elective*
804-123 Math with Business Applications	3 cr. (X) Elective*
804-133 Mathematics & Logic	3 cr. (X) Elective
804-189 Introductory Statistics	3 cr. (X) Elective
804-196 Trigonometry with Applications	3 cr. (M) Mathematics
806 Natural Science	
806-108 Applied Anatomy and Physiology	5 cr. (I) Natural Science
806-110 Forensic Science (Criminalistics)	3 cr. (X) Elective
806-118 Metal Science	3 cr. (X) Elective
806-121 Basic Chemistry	3 cr. (I) Natural Science

806-131 Anatomy and Physiology	4 cr. (I) Natural Science
806-139 Survey of Physics	3 cr. (I) Natural Science
806-151 Technical Science I	3 cr. (X) Elective
806-152 Technical Science II	3 cr. (X) Elective
806-154 General Physics I	4 cr. (I) Natural Science
806-177 General Anatomy & Physiology	4 cr. (I) Natural Science
806-179 Advanced Anatomy & Physiology	4 cr. (I) Natural Science
806-186 Introduction to Biochemistry	3 cr. (I) Natural Science
806-194 Survey of Anatomy & Physiology	3 cr. (I) Natural Science
806-197 Microbiology	4 cr. (I) Natural Science
806-199 General, Organic, & Biological Chemistry	4 cr. (I) Natural Science

809 Social Science

809-159 Abnormal Psychology	3 cr. (S) Social Science
809-166 Introduction to Ethics: Theory & Application	3 cr. (H) Humanities
809-172 Race, Ethnic, & Diversity Studies	3 cr. (S) Social Science
809-174 Social Problems	3 cr. (S) Social Science
809-188 Developmental Psychology	3 cr. (S) Social Science
809-195 Economics	3 cr. (S) Social Science (ASB 115)
806-196 Introduction to Sociology	3 cr. (S) Social Science
809-198 Introduction to Psychology	3 cr. (S) Social Science
809-199 Psychology of Human Relations	3 cr. (S) Social Science (ASB 107)

*Accepted only as part of this agreement.

PART C
CARDINAL STRITCH UNIVERSITY DEGREE COMPLETION SUMMARY (BSM)

Upon maximum transfer of all associate degree credits (Liberal Arts credit applied only per the Transfer Guide listed in Part B) students need to complete the Stritch upper division major core courses and prerequisite courses listed below:

Bachelor of Science in Management (including prerequisites)*

Course #	*Title*	*Credits*
MGT 306	Principles of Self-Management	3
ASB 101	Intro Written Communication (prerequisite)	3*
MGT 301	Critical Thinking and Writing	3
MGT 405	Management and Leadership	3
MGT 461	Communication for Management and Business	3
MGT 460	Business Ethics	3
MGT 435	Organizational Behavior	3
ASB 151	Finite Mathematics (prerequisite)	3*
ADM 321	Statistics I	3
MGT 445	Human Resource Management II	3
MGT 459	Negotiation and Conflict Resolution	3
MGT 430	Intro to Management of Information Systems	3
ASB 115	Introduction to Economics (prerequisite)	3*
MGT 450	Financial Planning and Control Systems	3
MGT 426	Marketing	3
MGT 499	Capstone: Strategic Organizational Leadership	5
	Totals	**41 Major** **9 Prerequisites***

The major core curriculum is structured sequentially, with students taking one course at a time. Courses involve four-hour class sessions once a week for 5-11 weeks. Participants also form project teams made up of three to five students who meet outside of class for four hours each week to work on assigned individual and group projects.

*Prerequisites can be satisfied through Stritch coursework as sequenced or by successful completion of challenge examinations as offered by CBM. However, no credit is granted for completion of challenge exams.

A minimum of 128 credits is required for Bachelor of Science degree completion.

Some Stritch prerequisites or major core courses may be waived pending individual assessment of specific A.A.S. or A.S. degree courses.

PART C
CARDINAL STRITCH UNIVERSITY DEGREE COMPLETION (BSBA)

Upon maximum transfer of all associate degree credits (Liberal Arts credit applied only per the Transfer Guide listed in Part B) students need to complete the Stritch upper division major core courses and prerequisite courses listed below:

Bachelor of Science in Business Administration (including prerequisites)*

Course #	*Title*	*Credits*
MGT 306	Principles of Self-Management	3
ASB 101	Intro Written Communication (prerequisite)	3*
MGT 301	Critical Thinking and Writing	3
MGT 405	Management and Leadership	3
MGT 460	Business Ethics	3
ASB 151	Finite Mathematics (prerequisite)	3*
ADM 321	Statistics I	3
ADM 341	Microeconomics	3
ADM 346	Macroeconomics	3
ADM 411	Business Law II	3
ADM 426	Marketing	3
ASB 205	Accounting I: Financial Accounting (prerequisite)	3*
ADM 335	Accounting II: Managerial Accounting	3
ADM 406	Managerial Finance	3
MGT 430	Intro to Management of Information Systems	3
ADM 496	Capstone: Business Policy and Strategy	5
	Totals	**41 Major** **9 Prerequisites***

The major core curriculum is structured sequentially, with students taking one course at a time. Courses involve four-hour class sessions once a week for 5-11 weeks. Participants also form project teams made up of three to five students who meet outside of class for four hours each week to work on assigned individual and group projects.

*Prerequisites can be satisfied through Stritch coursework as sequenced or by successful completion of challenge examinations as offered by CBM. However, no credit is granted for completion of challenge exams.

A minimum of 128 credits is required for Bachelor of Science degree completion.

Some Stritch prerequisites or major core courses may be waived pending individual assessment of specific A.A.S. or A.S. degree courses.

PART C
CARDINAL STRITCH UNIVERSITY DEGREE COMPLETION SUMMARY (BSSMIS)

Upon maximum transfer of all associate degree credits (Liberal Arts credit applied only per the Transfer Guide listed in Part B) students need to complete the Stritch upper division major core courses and prerequisite courses listed below:

Bachelor of Science in Strategic Management of Information Systems (including prerequisites)*

Course #	*Title*	*Credits*
MGT 306	Principles of Self-Management	3
ASB 101	Intro Written Communication (prerequisite)	3*
MGT 301	Critical Thinking and Writing	3
MGT 405	Management and Leadership	3
MGT 430	Intro to Management of Information Systems	3
ASB 151	Finite Mathematics (prerequisite)	3*
SMS 403	Intro to Project Management of Information Systems	3
SMS 459	Legal & Ethical Issues in Management of Info Systems	3
SMS 423	Business Data Communications	3
ADM 341	Microeconomics	3
MGT 450	Financial Systems Planning and Control Systems	3
SMS 441	Database Management	3
SMS 427	Marketing for the Information Age	3
SMS 439	Systems Analysis and Design	3
SMS 449	Enterprise Resources Planning	3
SMS 494	Capstone: Strategic Management of Information Systems	5
	Totals	**44 Major** **6 Prerequisites***

The major core curriculum is structured sequentially, with students taking one course at a time. Courses involve four-hour class sessions once a week for 5-11 weeks. Participants also form project teams made up of three to five students who meet outside of class for four hours each week to work on assigned individual and group projects.

*Prerequisites can be satisfied through Stritch coursework as sequenced or by successful completion of challenge examinations as offered by CBM. However, no credit is granted for completion of challenge exams.

A minimum of 128 credits is required for Bachelor of Science degree completion.

Some Stritch prerequisites or major core courses may be waived pending individual assessment of specific A.A.S. or A.S. degree courses.

PART C
CARDINAL STRITCH UNIVERSITY DEGREE COMPLETION SUMMARY (BSHSM)

Upon maximum transfer of all associate degree credits (Liberal Arts credit applied only per the Transfer Guide listed in Part B) students need to complete the Stritch upper division major core courses and prerequisite courses listed below:

Bachelor of Science in Human Services Management (including prerequisites)*

Course #	*Title*	*Credits*
MGT 306	Principles of Self-Management	3
HSM 370	Principles and Trends in Human Services	3
ASB 101	Intro Written Communication (prerequisite)	3*
MGT 301	Critical Thinking and Writing	3
HSM 408	Mgt & Supervision for Human Services Professionals	3
HSM 466	Ethical Issues in Human Services	3
HSM 437	Community Resources and Development	3
ASB 151	Finite Mathematics (prerequisite)	3*
MGT 323	Statistics and Data Interpretation	3
MGT 445	Human Resource Management II	3
HSM 468	Legal Issues in the Human Services Field	3
HSM 454	Communications and Grant Writing	3
ASB 115	Introduction to Economics (Prerequisite)	3*
HSM 451	Finance & Budgeting for Human Services Organizations	3
HSM 429	Marketing & Fundraising for Human Services Organizations	3
HSM 491	Capstone: Human Services Strategy	5
	Totals	**41 Major** **9 Prerequisites***

The major core curriculum is structured sequentially, with students taking one course at a time. Courses involve four-hour class sessions once a week for 5-11 weeks. Participants also form project teams made up of three to five students who meet outside of class for four hours each week to work on assigned individual and group projects.

*Prerequisites can be satisfied through Stritch coursework as sequenced or by successful completion of challenge examinations as offered by CBM. However, no credit is granted for completion of challenge exams.

A minimum of 128 credits is required for Bachelor of Science degree completion.

Some Stritch prerequisites or major core courses may be waived pending individual assessment of specific A.A.S. or A.S. degree courses.

PART C
CARDINAL STRITCH UNIVERSITY DEGREE COMPLETION (BSPSM)

Upon maximum transfer of all associate degree credits (Liberal Arts credit applied only per the Transfer Guide listed in Part B) students need to complete the Stritch upper division major core courses and prerequisite courses listed below:

Bachelor of Science in Public Safety Management (including prerequisites)*

Course #	*Title*	*Credits*
MGT 306	Principles of Self-Management	3
ASB 101	Intro Written Communication (prerequisite)	3*
MGT 301	Critical Thinking and Writing	3
MGT 405	Management and Leadership	3
PSM 407	Introduction to Management of Public Agencies	3
PSM 415	Contemporary Issues In Public Safety	3
MGT 430	Intro to Management of Information Systems	3
ASB 151	Finite Mathematics (prerequisite)	3*
ADM 321	Statistics I	3
MGT 435	Organizational Behavior	3
PSM 447	Human Resource Management in Public Agencies	3
ASB 115*	Introduction to Economics (prerequisite)	3*
PSM 451	Budgeting and Management Control Systems	3
PSM 455	Managerial Communication	3
PSM 457	Negotiation and Conflict Resolution	3
PSM 458	Legal & Ethical Issues for Public Safety Organizations	3
PSM 495	Capstone: Strategic Leadership for Public Safety Orgs	5
	Totals	**41 Major** **9 Prerequisites***

The major core curriculum is structured sequentially, with students taking one course at a time. Courses involve four-hour class sessions once a week for 5-11 weeks. Participants also form project teams made up of three to five students who meet outside of class for four hours each week to work on assigned individual and group projects.

*Prerequisites can be satisfied through Stritch coursework as sequenced or by successful completion of challenge examinations as offered by CBM. However, no credit is granted for completion of challenge exams.

A minimum of 128 credits is required for Bachelor of Science degree completion.

Some Stritch prerequisites or major core courses may be waived pending individual assessment of specific A.A.S. or A.S. degree courses.

PART D
SUMMARY OF ARTICULATION PROCEDURES

1. a) This articulation agreement is based upon Blackhawk Technical College (BTC) 2009-2010 courses and requirements for the associate degrees listed in Part A. A 2.0 cumulative GPA at the associate degree completion is required for this articulation to be in effect.

   b) Without degree completion, BTC courses will be evaluated on an individual course-by-course basis, and some courses accepted through this agreement may not be accepted, per Stritch transfer credit policies.

2. The articulation agreement is applied toward admission to and completion of the Bachelor of Science in Management (BSM), Business Administration (BSBA), Strategic Management of Information Systems (BS-SMIS), Human Services Management (BS-HSM), or Public Safety Management (BS-PSM) degrees offered by the College of Business & Management of Cardinal Stritch University at all locations.

3. In order to be admitted into any Bachelor of Science degree program, students must have:

   a) Proficiency in the English Language as determined by the Administration Office. Proficiency is usually demonstrated by two years of successful academic work in the United States at high school or college level or by passing the Test of English as a Foreign Language (TOEFL) with a score of 550 or better;

   b) Two years of full-time work experience post-high school, including exposure to the functions of management (e.g. planning, organizing, staffing, directing and/or controlling).

   c) A minimum of 50 semester hours of transferable college credit with 2.0 grade point average.

4. The maximum number of semester credits which may be applied through the agreement per degree is:

   67 cr. A.A.S. Accounting
   66 cr. A.A.S. Business Management
   66 cr. A.A.S. Criminal Justice
   67 cr. A.A.S. Human Resource Management
   69 cr. A.A.S. Information System Security Specialist
   63 cr. A.A.S. IT-Network Specialist
   67 cr. A.A.S. IT-Web Analyst-Programmer
   69 cr. A.A.S. Legal Administrative Professional
   68 cr. A.A.S. Marketing
   66 cr. A.A.S. Supervisory Management

5. Entering students who have successfully completed BTC general education courses with a grade of “C-” or better may apply them toward satisfying Stritch Liberal Arts requirements as specified in the Part B transfer guide. All other

BTC courses completed, regardless of grade, transfer as a block of elective credit.

6. Entering students are required to complete all credits in the major, prerequisites, and all other requirements listed in Part C to receive a Stritch Bachelor of Science degree. A minimum of 128 credits is required for Bachelor of Science degree completion. ***Some Stritch prerequisites or major core courses may be waived pending individual assessment of specific BTC major courses.***

7. This articulation agreement will be in effect from the date of approval, and may be applied to students who completed the associate degree identified in Part A after the date specified. Review and renewal of this agreement will be made at appropriate intervals. Officials identified in #11 will be notified for the purpose of review and renewal.

8. Stritch reserves the right to make policy changes which could affect the contents of this agreement.

9. Stritch and BTC may seek to jointly develop material and processes to promote the agreement. Stritch reserves the rights to review promotional materials used.

10. No financial implication concerning the transfer or exchange of cash, equipment, or real estate is intended or implied by this agreement. Stritch and BTC are separate and independent institutions and intend to remain so.

11. All official notices under this agreement shall be sent to:

a) Chris Head
Director, Credit for Prior Learning
Cardinal Stritch University
6801 N. Yates Road, Box 94A
Milwaukee, WI 53217
414- 410-4092, FAX: 414- 410-4239
E-mail: chead@stritch.edu

b) Hal Zenisek
Dean, Business & Information Technology
Blackhawk Technical College
6004 S. County Road G
Janesville, WI 53547
608-757-7723, FAX: 608-743-4409
Email: hzenisek@blackhawk.edu

Dr. Sharon Kennedy
Vice-President of Learning
Blackhawk Technical College
6004 S. County Road G
Janesville, WI 53547
608-757-7737, FAX: 608-757-7740
Email: skennedy@blackhawk.edu

12. Upon individual assessment, the terms and intent of this agreement may be extended to include degrees identified in Part A that were completed prior to or beyond the designated effective date.